

Navigating Complex Risks and Strategic Investments

Campan and Campan

*≈*BCFerries

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Spirit of British Columbia

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BC Ferries – Navigating Complex Risks and Strategic Investments

- Company Overview
- Risks to Navigate
 - Crewing
 - Safety
 - Fleet Management and Maintenance
 - Capital Planning and Strategic Investment
- Questions



BC Ferries Overview Strategic Plan

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Our Vision Trusted, valued.

Our Mission We connect communities and customers to people and places important to their lives

OL Safe Caring Honest

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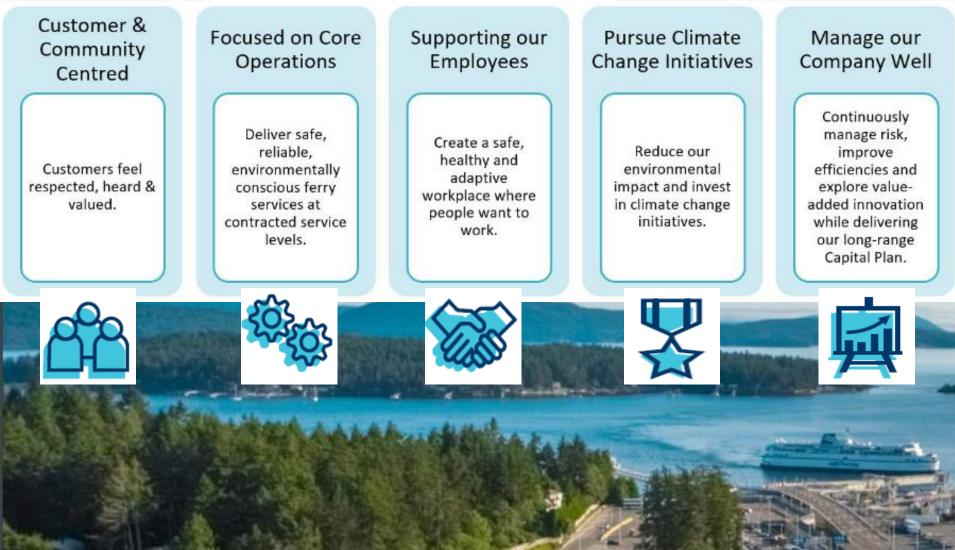
Our Values Collaborative g Respectful st Sustainable

Igain of British Calumbia

BC Ferries Overview Our Strategic Goals

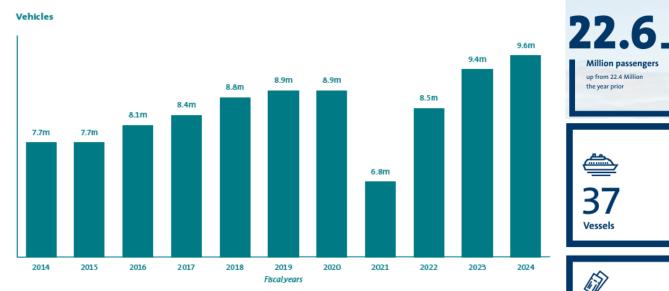
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Our strategic goals set the direction for all activities at BC Ferries.

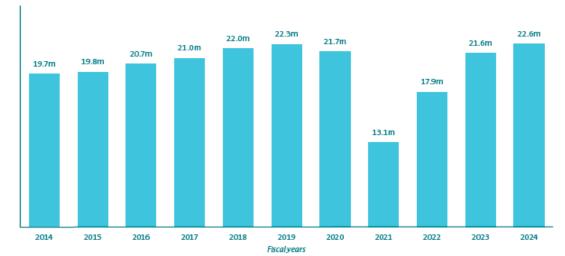


BC Ferries Overview BCF Snapshot

One of the largest ferry operators in the world



Passengers



9.6 Million vehicles carried up from 8.5 Million the year prior 00 7% Round trins delivered per the Coastal Ferry Services Contract p from 98.4% the year prior* 25 R Ferry routes **Employees deliver** 185,187 sailings – about 507 each day Terminals spread over 1,600 kilometers

of coastline

BC Ferries Overview Where We Operate



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1. A Prince Report All Routes Map 0_ OCortes Island HAIDA GWAII Quadra 24 Whistler (formerly Queen FICE DLAND A DUREAT IO N Charlotte Islands) ABEA Campbell Powell T WEBDISMUS PARK River Saltery Bay O River 7 18 0. **OEarls** O Nimpo Lak Texada Cove Isl and Comox McLoughin Bala 201 S A illians Denman Langdale Horseshoe Railmad HAKAL REC BEAT ION Risks Cr. Tala Laks (21) Hornby Highways Bowen OBay ABEA BC Ferries Routes Isl and Island 8 0 Vancouver Port Albernio BRITISH COLMMBIA Departure Bay 00 Duke Point Southern Gulf Islands oTofino CA Nanaimo 19 Nanaimo Chemainus 20 Ucluelet 10 · Vancouver DATIDA 000 Southern O Gulf Islands 07mb (See in set m ap) Mill Port OSwartz Bay^O 6 0 Renfrew Vesuvius 12 Bay Brentwood Crofton Long Harbour Tsawwassen Galiano Island Bay Salt Spring Island Sturdies Bay Victoria Sooke Fulford Harbour Village Bay O Hot Mayne Island Olfantiana Bior Storing Otter Bay IDC001376 Swartz Bay(5) Pender Island oTofice Saturna Island VANCOUVER ISLAND Victoria *≈*BCFerries Rt. 9 = Tsawwassen service for Pender, Saturna, Mayne, Galiano We'll take you there. WASHINGTON

Navigating Risk: Crewing Our People

22

Years of labour

stability

45 Average age of workforce

10 Average years of service

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5,400+

Average number

of employees



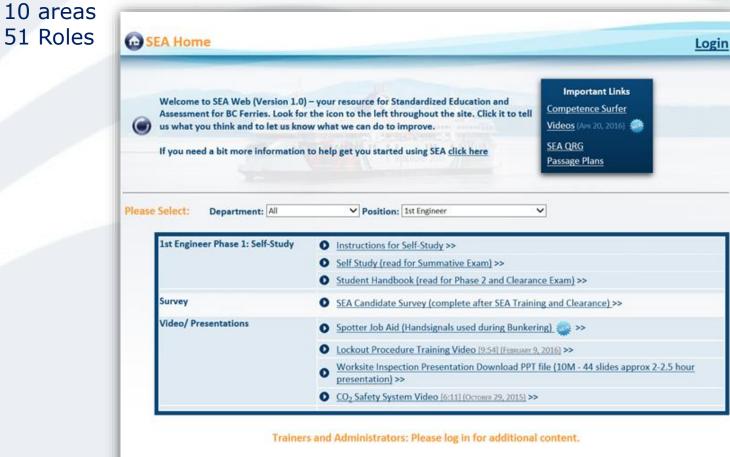




Navigating Risk: Crewing Safety Culture: Training

SEA (Standardized Education and Assessment)

Formalized training programs covering





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Navigating Risk: Safety Safety Culture: Training Stats

Safety is our highest value. Maintaining a safe environment for our customers and employees requires our continued focus and diligence.





Invested \$20 million in employee development and training



Provided 32,000 training days related to safe sailing

<image>

CONTINUING EDUCATION

We are one of the largest training organizations in Canada, and train employees for lifelong careers at BC Ferries. Training for safe sailing is a top priority.

WE PERFORM 1,000 DRILLS

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EVERY YEAR TO ENSURE THE HIGHEST SAFETY STANDARDS FOR BC FERRIES' VESSELS AND CREWS

Navigating Risk: Safety Fire Drills and Scenarios

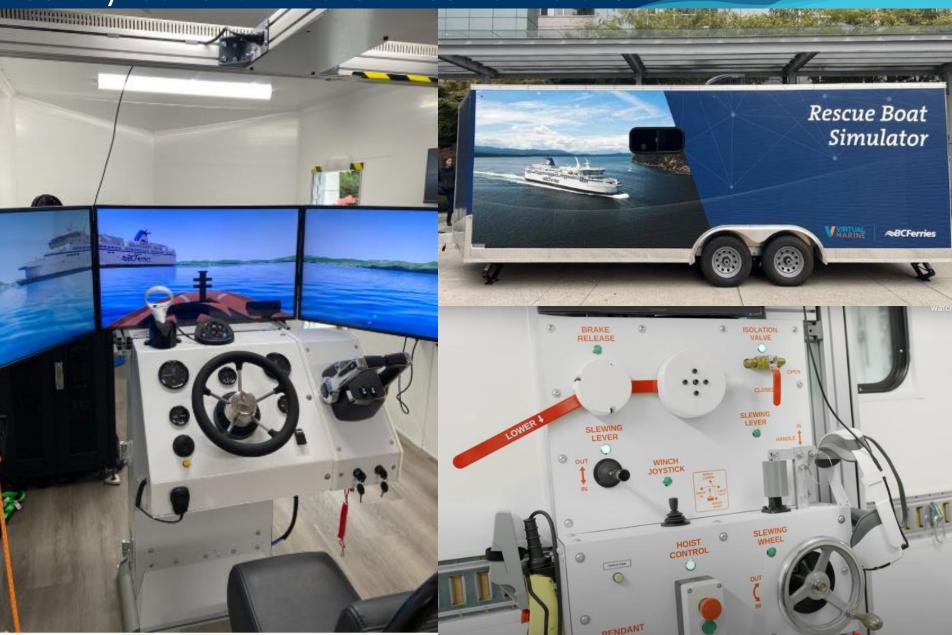
- Drills cover realistic scenarios
- Vessel specific scenarios are developed
- Written reports of drills are used to highlight the possible risks
- All members of the fire party must have a current fit test certificate and must meet all the criteria for respirator use







Navigating Risk: Safety Safety Culture: Rescue Boat Simulators



Navigating Risk: Safety ≈BCFerries Safety Culture: Simulation Training Center (STC)

Two new simulators (Bridge A & B)

- Accident re-creation
- Propulsion practice
- SEA training availability
- Route familiarization
- Suitability interviews
- Bridge Team/ individual assessments
- Heavy weather practice
- Policy application and practice
- Critical failure practice







Navigating Risk: Safety≈BCFerriesSafety Culture: 24/7 Operations and Security Center

- Opened in 2010
- 5 workstations with minimum 5 employees at all times (OS Officers, Customer Care Rep, Service Recovery Rep, Marine Superintendent)
- 2350+ Cameras throughout the fleet
- Real time monitoring of vessels (AIS), operations, and safety systems
- Incident management support for entire fleet
- Emergency Operations Centre (EOC) for large incident management







Navigating Risk: Safety Operational Limitation Matrix

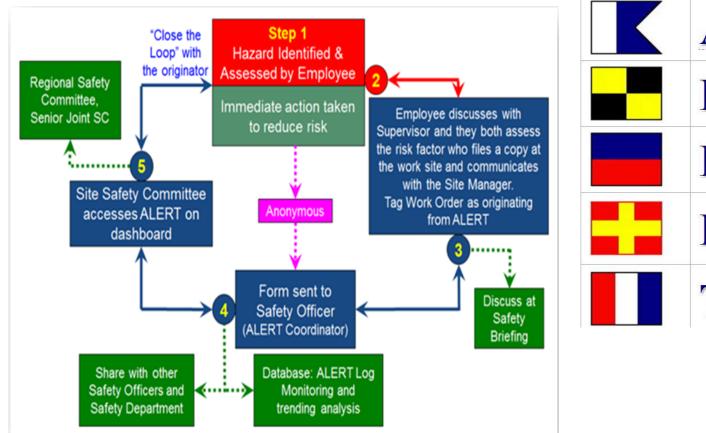
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Operational Limitations Matrix

Legend: RED indicates 'do not commence a sailing, inform as approp', AMBER indicates 'consult prior to commencing a sailing, inform as approp', and GREEN indicates 'commence a sailing, inform as approp'

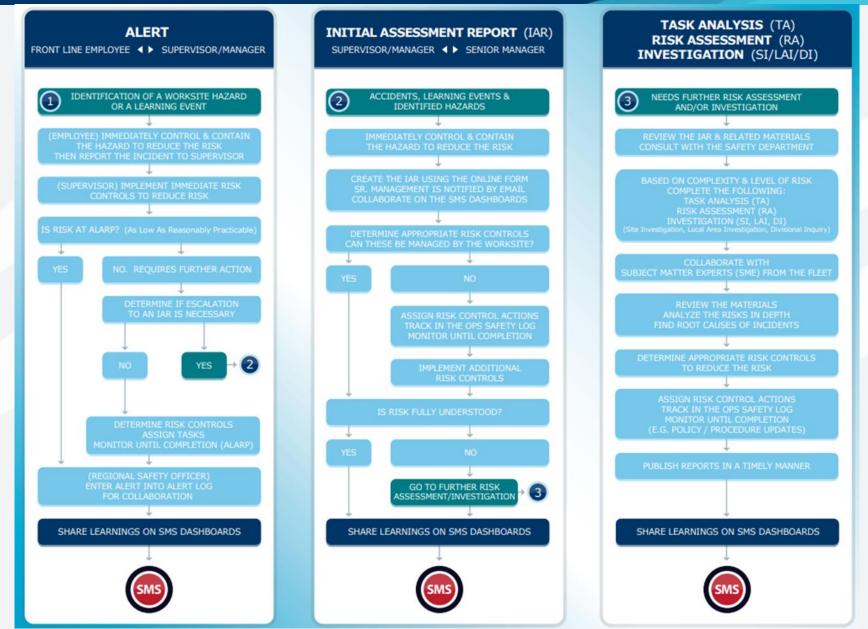
| Area of Concern | Recommendation to Commence a Sailing | Reference | s 'consult prior to commencing a sailing, inform as approp', and GREEN in Control Measures (risk mitigation) | Notes |
|---|---|--|--|-----------------------|
| Weather Related Limitations | commence a bailing | | measures (nsk initigation) | _ |
| Berth 2 Tsawwassen, sustained winds >30 Kts SE. | | | | and the second second |
| | | | | |
| | | | | |
| | | VSM 07.01.06.050 - Heavy Weather Precautions. VSM 07.01.06.050 - Heavy Weather Precautions. | | the second second |
| Crewing | | | | ·特伦古马达的东西的马克马克特 |
| | | See Section 6 VSM. See Section 6 VSM. See Section 6 VSM. See Section 6 VSM. See Section 6 VSM. | | |
| Propulsion and Power Plant | | BC Employment Standards Act Sect 4 Article 36(2). | | |
| | | | | |
| | | | | |
| ACTIVACIÓN ANTANANAN ANTAN | | | | |

An **ALERT** is a tool used to identify a hazard or situation which could cause injury or harm to a person, damage to equipment, or damage to the environment





Navigating Risk: Safety Investigations



Navigating Risk: Safety Risk Assessments: Electric Vehicles

RISK LEVELS BCF RISK ACCEPTABILITY / TOLERANCE 15+ Extreme Risk Intolerable: Must NOT proceed. Find an alternative method and re-assess. Tolerable with Continuous Review: Should only proceed if permitted by SOPs or by authority of a Senior Manager, and if all possible control measures are in place and risk has 10 - 15 **High Risk** been reduced to ALARP. Tolerable with Periodic Review: Can proceed if all control measures are in place before 5 - 10 Medium Risk start of the activity and risk has been reduced to ALARP. Acceptable with Periodic Review: Simple control measures are in place; people have core 1 - 10 Low Risk skills and awareness, and risk at ALARP.

RISK LEVEL SUMMARY⁴¹

| | Categories | Risk with Existing Controls | Residual Risk After Proposed Recommended Controls |
|----|--|--------------------------------|--|
| 1. | High Voltage (Batteries) – Electrical Shock | 1. 200.024 | and the second |
| 2. | Li-ion Battery Thermal Runaway – Fire Management | | 14524 (04) 94 |
| 3. | Vapour Cloud – Toxic Gas Management | | |
| 4. | Cooling – Fire Management | 2010/2012 | |
| 5. | Ventilation – Fire and Toxic Gas Management | Kalangerah | |
| 6. | Fire Profile – Fire Management | | |
| 7. | Re-ignition – Fire Management | 10.000 | 80.8840 |
| 8. | Clean up – Toxic Substance Management | a the second As well | 151.04700.00 |

Current EV Fire and Safety Practices

 BC Ferries has completed a Facilitated Risk Assessment for EV's

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- FRA: One Low Risk Rating (Acceptable) and Seven Medium Risk Ratings (Tolerable)
- No EV incidents to-date
- Emergency Response & Firefighting Context
- Procedures for aiding with Electric Vehicles
- Regular reviews of the company's EV risks are to be expected.

| CFerries Fleet Operations Manual | | | | | |
|----------------------------------|---|---|--------------------------------------|------------------------------|--|
| | Fire Response Vehicle Decks Page 1 of 5 | | | | |
| No. | Chapter | Specific Audience (who should be notified) | Sponsor | Approver | |
| 08.30.011 | Emergency Response Procedures and Checklists | All Department Employees | Snr. Mgr Operational Readiness | Ex. Dir. Fleet Operations | |
| INTRODUCTION | | | | | |

Navigating Risk: Safety Dangerous Goods

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DANGEROUS GOODS SHIPPING DOCUMENT CHECKLIST Shipping Document Must Contain: Shipping Document May Contain: THE DATE must include day, month, and year. The number of small means of containment (i.e., capacity of 450 L or less) that require CONSIGNOR/SHIPPER'S NAME AND ADDRESS labels (example 6 x 205 L) The statement "not odorized" • The Emergency Response Assistance Plan DESCRIPTION OF THE GOODS (ERAP) reference number and the ERAP UN Number (example UN1230) telephone number Dangerous goods shipping name (if For a pesticide that is a marine pollutant applicable, the Technical Name in being transported on a ship, the name and parenthesis immediately after the DANGEROUS GOODS concentration of the most active substance in shipping name for DG subject to TDG the pesticide Special Provision 16) Compatibility group letter following the Primary Class, (and Subsidiary Class if primary class for explosives. applicable, example 3(6.1)) If applicable, the words "toxic by inhalation" Packing Group in roman numerals, if or "toxic - inhalation hazard" for dangerous applicable (example I, II, or III) goods subject to TDG Special Provision 23 Flashpoint or flashpoint range, if Class 3 Marine Pollutant (Yes or No) Quantity and the unit of measure: Kg, L, WASTE or NEQ (example: 250 L Drums) For each shipping name the total May Require a Waste Manifest: If the waste is a quantity (kg or L), or for small means of dangerous good, a waste manifest or DG shipping containment (MOC) the number of small document is required. MOC that require a label to be displayed (example 6 x 250 L) PRODUCTS CONTAINED IN DAMAGED OR LEAKING PACKAGING MUST NOT BE 24 HOUR NUMBER – a complete telephone TRANSPORTED. number of an individual, organization, or agency who can provide technical information of the dangerous goods without breaking the telephone Note: This document is limited to some of the connection made by the caller. requirements for completing/reviewing a Shipping Document. There are additional CONSIGNOR'S CERTIFICATION – Printed Name requirements for approving shipments. (legible) and Signature. Must be completed by the consignor or an individual acting on behalf of that consignor and must set out that individual's name.

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DANGEROUS GOODS

Information For **Commercial** Operators





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Information for the

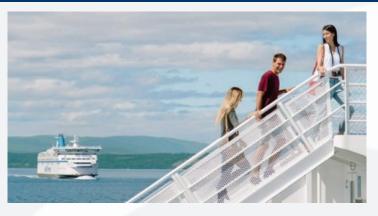
General Public &

Non-Commercial

Operators

Dangerous Goods Policy

Navigating Risk: Safety Safety Culture: KPIs

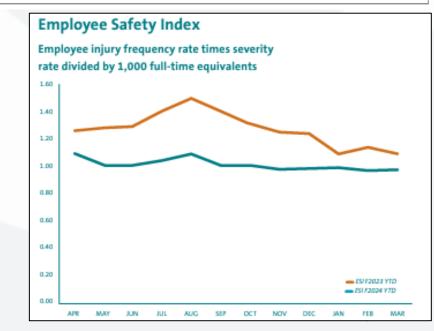




Passenger Safety Index

Number of injuries per one million passengers





Fleet Management and Maintenance Fleet Maintenance Program

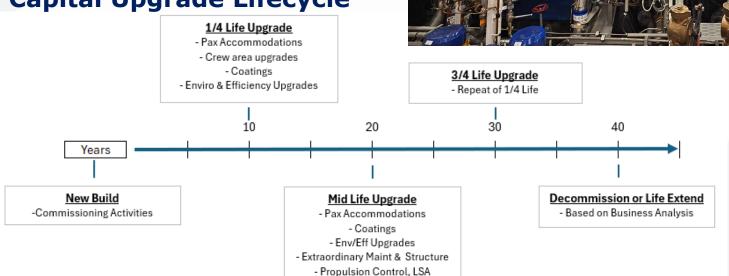
Annual Maintenance

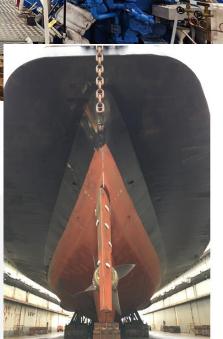
 Removed from service annually to recertify and perform maintenance work not able to be done while operational

Refits – Two in five years - Major overhaul and inspections

- Dry-docking
- Hull and Superstructure
- Propulsion
- Generator
- Major Mechanical

Capital Upgrade Lifecycle





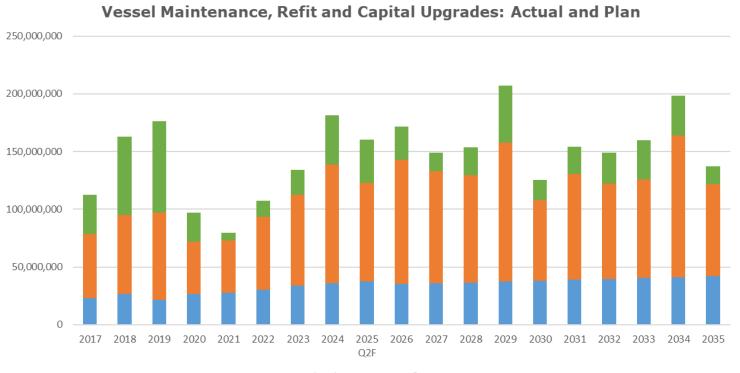
Fleet Management and Maintenance Fleet Maintenance Spending

Safety and Reliability are Core Objectives

- Annual Maintenance remains constant per year
- Refit spending
- Capital spend



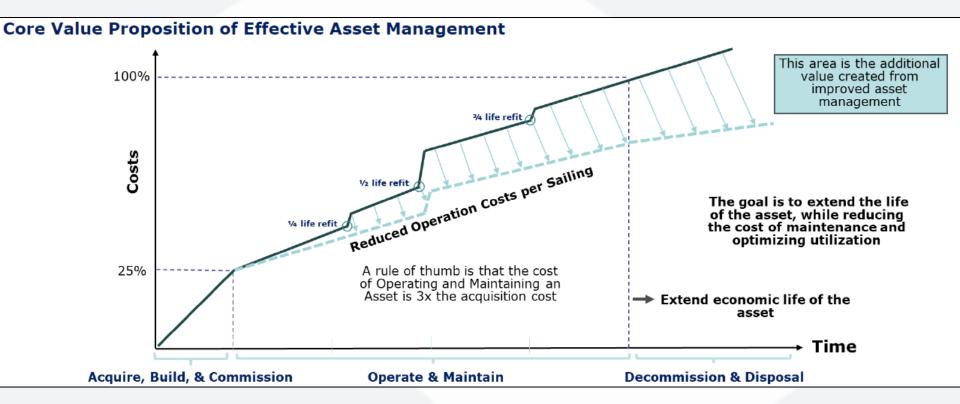
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Annual Maintenance Refit Capex

Fleet Management and Maintenance Asset Management Implementation

Move To Asset Management



Effective asset management aims to bring the following benefits

Reduce Acquire, Build, & Commission Costs

Reduce Refit Costs

- 3 Extend Economic Life of Asset
- 4 Reduce Operate & Maintain Costs

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Capital Planning and Investment Capital Plan



Capital Plan over 10-12 years

Significant investments in Vessels, IT, and Terminals to 2036

Vessel replacements – 4 Major class and 4 additional Island class Existing vessel major overhauls and inspections Terminal and maintenance facilities Information and technology investments

Capital Planning and Investment Funding

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Regulatory Structure An independent regulated **BC Ferry Commission** ferry service contractor that **Regulates BC Ferries** serves the public interest **BC Ferry Commission BC Ferry Commission** Province reviews and sets established under the holds BC Ferries service levels **Coastal Ferry Act** accountable Ferry Commissioner establishes a price cap on **BC Government BC Ferries** fares for each next four-**Operates coastal ferry service** Sets service levels Pays service fees year performance term • Performance Term 6 (April 1, 2024 – March 31, 2028) Coastal Ferry Contract sets the terms for BC Ferries

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Capital Planning and Investment Funding Challenges



British Columbia

B.C. Ferries CEO warns of 30% fare hike in 2028

Nicolas Jimenez says costs have spiked, creating 'a growing funding gap' for the operation

CBC News · Posted: Nov 28, 2024 5:49 PM PST | Last Updated: November 28



The CEO of B.C. Ferries is warning the company may need to increase fares by 30 per cent or more in 2028, when the current fare structure expires.

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Nicolas Jimenez says in a written statement the corporation had forecast last year that such a price rise would be needed to keep up with operating and capital costs, but costs since then have spiked, including a 40 per cent jump in shipbuilding expenses.

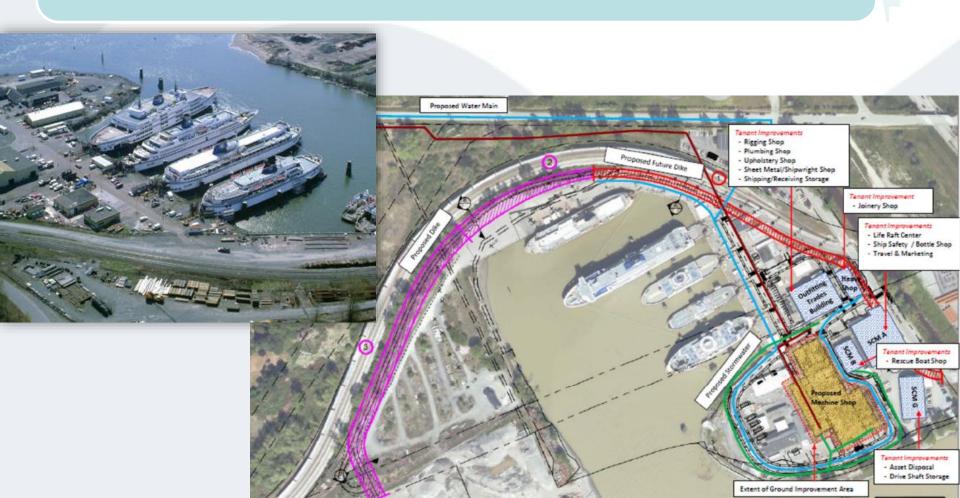
The rising costs have created "a growing funding gap" that Jimenez says will require "a sustainable funding model" to address.

Last year, the province said it was providing \$500 million to B.C. Ferries to help keep fares down, while the Office of the B.C. Ferries Commissioner had set annual fare increases of 3.2 per cent until 2027.

ADVERTISEMENT

| | Yr1 | Yr2 | Yr3 | Yr4 | |
|----------|------|------|------|------|-------|
| Annual | 1.09 | 1.09 | 1.09 | 1.09 | |
| Compound | | 1.19 | 1.30 | 1.41 | ~ |
| | | | | | -0.29 |
| Annual | 1.03 | 1.03 | 1.03 | 1.03 | |
| Compound | | 1.06 | 1.09 | 1.13 | / |

Redevelop our ship maintenance facility to replace end-oflife structures and improve site efficiency

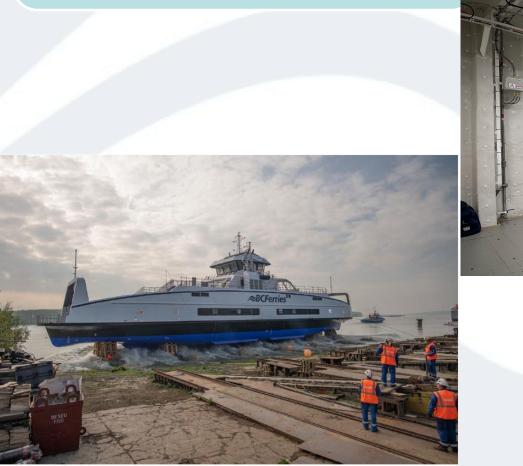


Capital Planning and Investment Fleet –Capital Plan

New Vessels (4 NMV, 4 additional Island Class

Vessel upgrades and major vessel overhauls

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BC Ferries' third Island Class vessel launches at Damen Shipyard in Romania.



Island Class: the most efficient and quietest battery-hybrid ferries world-wide

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The Island Class vessels will be delivered with **800 kWh** of battery energy storage capacity and can be upgraded to **2,000 kWh** Battery-hybrid power system improves efficiency and reduces emissions Integrated propulsion and ship services power system reduces the number of diesel generators At 14 knots, the Island Class is faster than the vessels they will replace.

The exhaust system reduces NOx emissions through selective catalytic reduction

Designed to be fully accessible without elevators, reducing energy consumption, operating cost & complexity

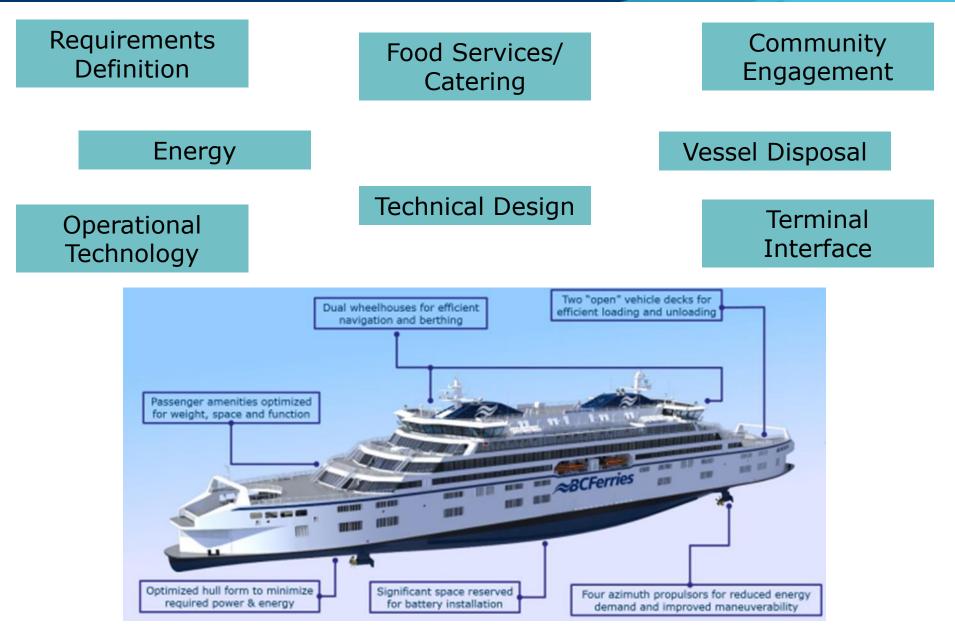
Vessel completely outfitted with LED lighting

 Twin-propellers designed to reduce underwater radiated noise

 Machinery is vibration isolated to reduce underwater and ambient noise

Low friction & biofouling resistant hull coating reduces fuel consumption Ocean Networks Oceanographic Sensors monitor the marine environment Heat recovery system uses waste thermal energy to heat the vessel

Capital Planning and Investment New Major Vessels



Capital Planning and Investment New Major Vessels

- NMV design is in accordance with Fleet Master Plan critical requirements.
 - 360 AEQ (2200 lane meters);
 - 2100 passengers and crew;
 - Operable on all BCFS major routes;
 - Low Underwater Radiate Noise
 - Low Greenhouse Gas (GHG) Emissions,
 - High energy efficiency
- NMV design is complies with maximum length & weight for berths.
- NMV reflects extensive effort achieve maximum efficient performance on major routes.







Capital Planning and Investment Standardization of the Fleet



 2015

 Nerzge Age "25 years

 Number of Classes 14

 Number of Classes 13

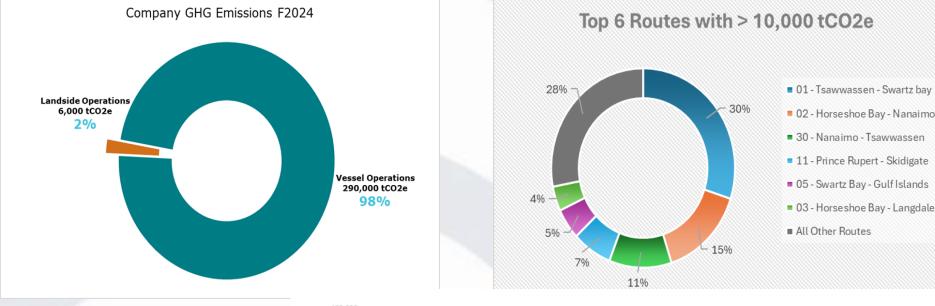
Future BCF Fleet will reduce classes to develop a fleet that is more efficient to deploy, operate and maintain

- Started with 15 classes with an end goal of 7
- Common operational and maintenance procedures
- Highly interoperable and flexible fleet
- Reducing the number of unique single vessel classes

| | mber of Classes 14 mber of Vessels 39 | | | Number of Classe Number of Vessel | | |
|--------------|--|------|------|--------------------------------------|------|------|
| Group | _Class | 2020 | 2025 | 2035 | 2045 | 2055 |
| | C-Class | 5 | 5 | 4 | | |
| F | Coastal | 3 | 3 | 3 | 3 | 3 |
| Major | NMV | | | 2 | 7 | 9 |
| 2 | Spirit | 2 | 2 | 2 | 2 | |
| | V-Class | 1 | 1 | 1 | | |
| Northern | Northern | 3 | 3 | 3 | 3 | 3 |
| a) | Cap/CUMB | 2 | 2 | 2 | | |
| iate | Century | 1 | 1 | 1 | | |
| ed | ISKY | 1 | 1 | 1 | 1 | |
| r m | Bowen Class | 3 | | | | |
| Intermediate | Salish | 3 | 4 | 4 | 4 | 4 |
| | Shuttle | | | | 3 | 4 |
| | Q-Class | 2 | 2 | 1 | | |
| Minor | Island | 2 | 6 | 10 | 13 | 13 |
| Ē | K-Class | 3 | 3 | 3 | 1 | |
| | T-Class | 2 | 2 | | | |
| Unique | Unique | 2 | 2 | 2 | 2 | 3 |
| | | | | | | |
| | Average Age | 29 | 28 | 26 | 20 | 25 |
| | Number of Classes | 15 | 14 | 14 | 10 | 7 |
| | Number of Vessels | 35 | 37 | 39 | 39 | 39 |

Capital Planning and Investment Strategy for Emissions Reduction

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NMVs will replace legacy vessels which contribute to 68% of total company's CO2 emissions

BC Ferries' strategy for decarbonization includes:

- 1. Use of alternative Fuels
- 2. Electrification
- 3. Operational Efficiencies
- 4. Advanced Technologies
- 5. Fleet Modernization



BC Ferries - Thank You

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Questions?