

The Canadian Board of Marine Underwriters an active force in representing the goals and interest of the Marine Insurance Industry in Canada.

President's Report - CBMU Fall Conference 3 December 2019 TORONTO

Isabelle Therrien, CBMU President



Fall Conference Educational Programme

1:00-1.10pm	President's Report				
1:10-2:00pm	2018 Worldwide and Canadian Marine Figures, IUMI, Highlights of the Toronto conference				
2:00-2:30pm	Transport Canada Update Francois Marier, Manager/ Senior Policy Advisor - International Marine Policy				
2:30-3:00pm	Legal Update Rory Barnable, Barnable Law P.C.				
-	Coffee Break				
3:15-3:45pm	The Supply chain of Logs Mariella Dauphinee, Intact				
3:45-4:15pm	Cyber Risks and Marine Insurance Shelley Chapelski, Norton, Rose Fulbright				
4:15-5:00pm	Panel Discussion- Wreck Removal Legislation Keeley Wylie, Liberty/ Brent Chorney, Aon/ Steve Price, Travelers/ Robin Squires, BLG				





CBMU Board of Directors

President	Isabelle Therrien – Falvey Cargo Underwriting					
Vice President	Matthew Lewis – CNA Canada					
Past President	Roger Fernandes – Great American					
Secretary Treasurer	Halyna Troia	an – BB&C Management Services				
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Dave Swindells, Intact Insu:	rance	Mike Wills, Eagle Underwriting Group				
Lucie Chevrette, CNA Can	ada					
 Keeley Wylie, Liberty Inter Underwriters 	national					



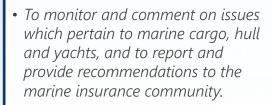
CBMU Corporate Members

AIG Global Marine	CNA	
Allianz Global	Eagle Underwriting Group	
AXA XL Insurance Company	Falvey Cargo Underwriting	
Berkshire Hathaway Specialty Insurance	Great American Insurance Company	
Burns & Wilcox Canada	Harlock Murray Underwriting	
СНИВВ 2	20	
men	nbers Swiss Re Corporate Solutions	
Intact	Northbridge General Insurance	
Liberty IU	Royal Sun Alliance/Coast Underwriters	
Lloyd's Canada Inc.	Travelers Insurance Company	
Munich Re	Zurich Insurance Company	



- •To monitor and report on actual or pending changes in Canadian maritime law with a view to keeping our members fully informed of the changes and trends which affect the legal environment within which we operate.
- To transmit the views of the CBMU Executive to Canadian Government officials so as to influence favorable development of Canadian maritime law. To act as liaison with the Canadian Maritime Law Association of which CBMU is a constituent member.

Legislative Chair: Keeley Wylie



• To monitor and comment on issues which pertain to marine loss prevention, and to report and provide recommendations to the marine insurance community.

Underwriting Chair: Mark McNeil



Claims and Loss Prevention Chair: Rory Barnable



Working Committees and Mandates

- To plan and deliver an annual program, including seminars, Spring and Fall Conferences, offering continuing education events that further the professional goals of the CBMU membership.
- Joint CBMU/Insurance Institute of Canada Committee on re-writing the marine insurance course materials
- Providing Canadian commentaries to the updates and new editions of the marine insurance text books from the UK
- Setting and marking exams for the IIC marine courses

Program and Education Chair: Danielle Jackson



• To develop and implement the effective communication network to keep all target audiences (including members, prospects, allied organizations, government and general public) informed of the CBMU activities.

• To plan and organize social events that will foster industry networking opportunities catering to the needs and interest of the membership.

Communications Chair: Melissa Cleary



Social Chair: Patrick Barco



- Liberal Minority Government / Divided Country
- Economy is growing at a slower pace
- Worries about tariffs, trade wars and China's ban on Canadian agricultural products are weighing on Canadian business sentiment
- USMCA could be ratified as early as next week (?)
- Canadian Dollar = \$0.75 USD

National Shipbuilding Strategy

Arctic

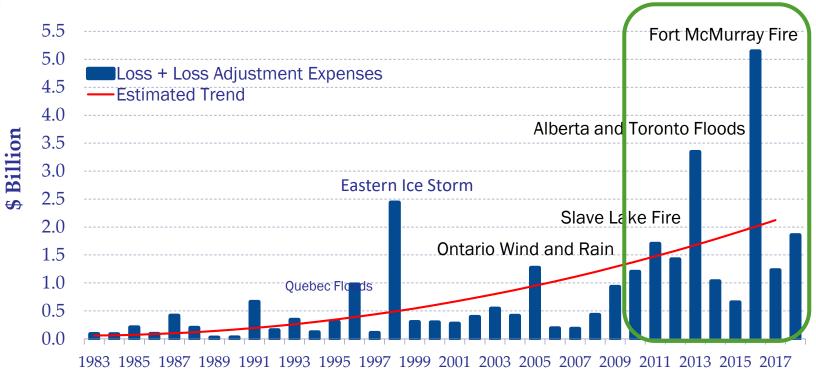
Wreck Removal Legislation (Bill C-64)

Cannabis 2.0 Legalization of Edibles

Flooding in Eastern Canada, Ontario and Quebec

COSTS OF EXTREME WEATHER: P&C CATASTROPHIC INSURABLE LOSSES (\$CAD)





Loss + Loss Adjustment Expenses; \$2017

Total losses normalized by inflation and per-capita wealth accumulation

Courtesy: Insurance Bureau of Canada

Annual home insurance premiums up 20-25% over the past 5 years in Canada (15% due to water damage and other extreme weather). There is also an increase in % of homes that are uninsurable or with low cap limit (\$10k-\$20k).

Cargo Market

15 - 18 SEPTEMBER IUM

Cargo Major Losses 2012 to 2018

Event	Year	Estimated Gross Cargo Loss	Comments	Source
Jim Beam Contents / Storage Loss	2019	\$ 150 million	Fire at Jim Beam bourbon facility in Kentucky. 45,000 barrels whisky detroyed.	Inside Fac, Insurance Insider, Forbes, Bloomberg
Tyson Contents / Storage Loss	2019	\$ 50 million	Fire at Meat Processing Plant (5% US Meat Production capacity).	Claimsjournal.com, Agriculture.com
Typhoon Jebi	2018	\$ 400 to 500 million		GIAJ Market Survey
Macy's Contents / Storage Loss	2018	\$ 78 million	Fire at Distribution Center in West Virginia.	Insurance Journal, Insurance Insider
Maersk Honam	2018	\$ 350 to \$ 500 million	Vessel fire. Expected to be largest general Average in history.	Lloyd's List, Insurance Marine News, Gcaptain
2017 NAT CATs (HIM)	2017	Unknown at present	Worst NAT CAT Year in history of P&C Insurance Industry	Lloyd's List, Insurance Marine News, Gcaptain
Space X	2016	\$ 285 million	Satellite pre-launch cover written in cargo market	Insurance Insider, Insurance Marine News, PCS,
Hanjin Insolvency	2016	\$ 250 million	Container leasing cover	Insurance & Risk, Artemis, PCS
Vermillion	2015	\$ 430 million	Cargo claim for misappropriation of oil in Morocco	CNBC, Fairplay IHS, PCS
Tianjin	2015	\$ 2 billion	Cargo losses resulting from port explosion	Business Insurance, Maritime Executive, PCS
MOL Comfort	2013	\$ 500 million	Hull / cargo	Maritime Executive, PCS
MSC Flaminia	2012	\$ 150 million	Hull / cargo	American Shipper, World Maritime News, Shipping and Freight Resource
Superstorm Sandy	2012	\$ 2.5 to \$ 3 billion	Post tropical cyclone	Insurance Journal, Advisen

15 - 18 SEPTEMBER TORONTO # 2019



IUMI 2019 Organizing Committee

- Isabelle Therrien Canadian Board of Marine Underwriters President Falvey Cargo Underwriting
- Matthew Lewis
 Canadian Board of Marine Underwriters Vice President CNA Canada
- Roger Fernandes
 Canadian Board of Marine Underwriters Director & Past President Great American Insurance Company
- Halyna Troian
 Canadian Board of Marine Underwriters Secretary-Treasurer BB&C Management Services (PCO)
- Laurie Andrews
 Vice President/ Treasurer BB&C Management Services (PCO)



Highlights

Full registration Conference attendees: 458

PLUS

- One day attendees: 28
- Canadian evening: 46
- Spouses: 53

TOTAL: 585 attendees



Canadian Delegation: 30 (up to 53 at the Canadian Evening)







CBMU Volunteer Day

The Mission to Seafarers strives to meet the needs of all seafarers and their families, irrespective of faith or cultural background. *Its simple mission is to care for the shipping industry's most important asset: its people.*

December 5th 2019 Hamilton Mission to Seafarers CBMUVolunteer Day





• Awarded this year to Jahanzeb Durrani of Burn & Wilcox in Toronto. Jahanzeb attended the IUMI conference we hosted in Toronto in September 2019

 Award will be made available again in 2020 for the IUMI Sweden Conference. Applications will be received between April 1st and May 15th 2020 and winners announced during our Spring Meeting CBMU Spring Conference **Halifax**, NS May 20-21,2020